



July 2013

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2012-2013 HBA

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High Fivin' at the Hard Hat Open

Jason Miller and Joe Blood of Spartan Insulation celebrate sinking a long putt at the Home Builders Association Hard Hat Open on Monday, June 24 at the Pine View Golf Club. The Spartan Insulation team won the event with a score of 19-under par. Other members of the team include Bill Wess and Matt Welch.

Meijer Discount Cards Coming Soon to HBA Members

Meijer has once again teamed up with the Home Builders Association of Michigan for the exclusive Meijer Savings Card through June 30, 2014.

This year's 12 month discount has been upgraded to 10%

off on all general merchandise purchases. This is the same discount that Meijer employees receive and will be applied to all your general merchandise purchases - large and small.

Look for the new card in early July in your mailbox.



Letter from the President

by HBA President Scott DeLoof

In the Good Ol' Summertime it is Busy, Busy

There are so many great things about summer in Michigan. I just wish I had more time to enjoy it (though I'm not complaining about the rebound in the economy here in southwestern Michigan, I'll take the business that's coming our way this year). I can remember summers when I was growing up as a kid. I used to love to look up in the sky and see the cottony clouds drift by. I remember what my father said to me one day as I was enjoying the sweet summer breeze on a picturesque day. He said, "Scott, get back to work!"

That's kind of the way summer goes at the Home Builders Association office. We just got done with our annual Kalamazoo golf outing and the Parade of Homes, only to look on the calendar and see Summer Member Appreciation Picnic and the Battle Creek golf outing just a few weeks away. The staff reports a great turnout for the Hard Hat Open, which was held on June 24 at Pine View Golf Club.

More than 100 golfers enjoyed a warm and sunny day out on the links with lots of prizes and a great dinner afterwards. Thanks to the staff at Pine View for such a great outing. Congratulations to the Spartan Insulation team that won the event – Joe Blood, Jason Miller, Matt Welch and Bill Wess. Thanks to all our sponsors for their support of the event: Major event sponsor ADT Security Services, corporate sponsor Willis Law, lunch sponsor SolSpring, goodie bag sponsor Rentalex, drink sponsor Nieboer Heating & Cooling, hole-in-one sponsor Cole Century Cadillac Buick GMC, and tee sponsors Belden Brick & Supply Co., Buday's Home Electronics Simplified, Canney's Water Conditioning, Cerutti, Clute & Associates P.C., Consumers Energy, Devon Title, Fawley Overhead Door, Fetzer Center, Fox Brothers Company, Gypsum Supply Company, Lake Michigan Credit Union, Marvin Okun Agency, Overhead Door Company of Kalamazoo, Richards Showroom, SunSpace of West Michigan, Whitaker-LaChance Agency and Yeo & Yeo P.C.

Our Spring Parade of Homes finished strong this year with more than 31,000 home visits during the parade, giving us one of the highest number of home visits per entry that we've ever had. The staff did another outstanding job with marketing the event to the public and the June Parade went off without a hitch again this year. Congratulations to this year's Awards of Excellence winners: Allen Edwin Homes, AVB, DeLoof Builders, Glas Associates Designers-Builders, Jim Roberts Construction, Lutz Construction, Martz Home Builders, Powell Custom Homes, Roberts Development Group, Roberts Built Homes, T.A. Scott Construction, Visser and Watts Elite Homes, I would also like to congratulate the People's Choice winners: Glas Associates Designers-Builders, Jim Roberts Construction, Roberts Development Group and Watts Elite Homes.

And now we're on to the meat of the summer: July. It's hard to believe the year is half over. The HBA's annual Membership Appreciation Picnic is coming up in a couple of weeks. Tell your crew or your office that you're treating them to lunch on Thursday, July 18, and bring them down to the Home Builder's office. We'll have plenty of food and refreshments for all and it is complimentary. That's a 25-cent word for FREE! You bet I'll be there with as many of my crew that I can find that day.

If you haven't had enough golf yet, the next day – Friday, August 23 – we're heading over to Cedar Creek Golf Club in Battle Creek for the Battle Creek HBA Open. It's always a good time, even though one of the Sims boys wins it each year. If you would like to golf or be a sponsor, give Megan Weller a call at the HBA office, (269) 375-4225 or my email at mweller@hbagk.org.

We're also start to plan for the Fall Parade of Homes, which is set for and a new event – a Fall Home Show at Crossroads Mall. If you are interested in more information on either, give the HBA office a call and we will plug you into either or both of these events.

The staff is also starting to organize our annual Fast Built house. This is a great project that the HBA partners with Habitat for Humanity. For more than 20 years, the Home Builders has been supporting Habitat on this great cause. We can always use volunteers for building, framing, roofing, landscaping, and all the other activities that go into building a house. We even need volunteers for cooking, cleaning and serving all the other volunteers. Give Amanda a call at the HBA office if you can help out.

Have a great start to summer!

Scott

Upcoming Events

Tuesday, July 2	3:30 p.m.	Friends of Housing Committee Meeting
Monday, July 8	3:30 p.m.	Home Expo Committee Meeting
Wednesday, July 10	3:30 p.m.	Membership Committee Meeting
Monday, July 15	3:30 p.m.	Executive Committee Meeting
Wednesday, July 17	3:30 p.m.	Fast Built Committee Meeting
Thursday, July 18	11:30 a.m.	Member Appreciation Picnic
Friday, July 19	3:30 p.m.	Government Affairs Committee Meeting
July 24 to 28		HBAM Summer Convention @ Mackinaw Island
Friday, July 26	8 a.m.	Good Ol' Boys



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The Builders'Voice is published monthly by the Home Builders Association, 5700 W. Michigan Ave., Kalamazoo, MI 49009. Phone (269) 375-4225, fax (269) 375-6493. www.KalamazooHomePage.com.

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Spike Report

The Spike Club is NAHB's recognition and incentive program for individuals working in membership recruitment and retention.

A Spike is an individual who has earned at least six credits within a two-year period. Spike credits are earned by recruiting and retaining NAHB and council members.

How to Earn Spikes

1. Individuals earn one new member credit for each new member sponsored.
2. One retention credit is automatically assigned to the sponsor of record for first-year renewals, if the renewal occurs on or before the anniversary date. Every year after one-half credit is earned, if the renewal form lists the sponsoring member.
3. One-half credit is earned for the recruitment and retention of affiliate members.



Statesman Spike - 500 Credits

Ken Klok: 598

Super Spike - 250 Credits

Bernie Mein: 394.5
David Roberts: 306.5

Royal Spike - 150 Credits

Bill Dykhuis: 228.5
Jim Roberts: 174
Seth Virgo: 167.5
George Kibler: 163

Red Spike - 100 Credits

Troy McClure: 142.5
Annie Stetler: 110.5

Green Spike - 50 Credits

Michael Rhoades: 96.5
Jerry McCoy: 77.5
Jeff Smith: 76
Bob Visser: 68
Bob DeHaan: 67.5
Jeff Everts: 62.5
Mark Pulver: 57.5
Andy Sims: 56.5
Dave Holzwarth: 56

Life Spike - 25 Credits

DJ Burke: 49.5
John Vanderweerd: 47
Kimball Wilson: 43
Craig Wenke: 39
Jay Hoffman: 34.5
Joseph Blood: 34
Linda Drenth: 33.5
Jack Kindig: 32.5
Steve Roberts: 31.5
Scott Hoeksema: 30.5
Bill Green: 27.5

Membership Renewals

Thank you for Renewing!

Company	Name	Type	Date Joined
Adrian J. Koopsen, Builder, Inc.	Bill Koopsen	Builder	05/01/1975
Advantage Roofing & Exteriors	Tim Brown	Builder	04/01/2002
Andersen Windows, Inc.	Glenn Wright	Associate	07/01/2002
Battle Creek Area Assoc. of Realtors	Kathy Perrett	BC Assoc.	04/28/2010
Best Way Disposal	Chris Phillips	Associate	06/01/1996
Building Restoration, Inc.	Blair E. Bates	Builder	05/01/1994
Capstone Home Improvement	Jason Van Beck	Builder	05/01/2012
Carleton Equipment	Ryan Wertzel	Associate	03/01/2011
City Painting Service, Inc.	Joe Haskamp	Associate	06/01/1994
Consumers Credit Union	Renee Ziska	Affiliate	05/01/2011
D. J. Parker Builders, Inc.	D. J. Parker	Builder	07/01/1999
Dave's Security	David Fening	Associate	06/01/1992
DeKryger & Reynolds	Curt DeKryger	Builder	06/01/2008
Denny Sturgis Construction, Inc.	Denny Sturgis	Builder	05/01/2011
Dreamsworld Construction	John Swartz	Builder	04/01/2011
E. Leet Woodworking, LLC	Pat Leet	Associate	06/01/2007
Esper Electric	Scott Pennell	Associate	06/01/2007
Farm "N" Garden, Inc.	Benjamin Yost	Associate	04/01/1992
GreenStone Farm Credit Services	Emelee Rajzer	Associate	06/01/2007
Gypsum Supply Company	Jason W. Bargaquist	Associate	04/01/1992
Hoeksema Builders, LLC	Scott Hoeksema	Builder	07/01/2002
J&N Stone, Inc.	Kraig Resler	Associate	09/01/1992
Kalamazoo Plastics Company	Ted A. Hartridge	Associate	04/01/2005
Kibler Construction	George Kibler	Builder	06/01/1978
Krusinga Plumbing, Inc.	Gary Krusinga	Associate	07/01/1989
Lake Michigan Credit Union	Don Bratt	Associate	06/01/2009
Liberty Square Furniture	Steve Vanderwoude	Associate	05/01/2007
Lyster Exteriors	Matthew R. Lyster	Builder	03/01/2007
Marvin Okun Agency, Inc.	Ronald Jaeck	Affiliate	05/01/2011
McKinney Whitmore	Doug Witmore	Associate	06/01/2007
Mike McKinney Poured Walls	Mike McKinney	BC Assoc.	05/01/1990
Millennium Restaurant Group	Christina McInnis	Associate	05/01/2005
Modern Tile & Carpet/Flooring America	Jeff A. Davis	Associate	06/01/2007
Momper Insulation	Paul Beffel	Associate	06/01/1989
Musselman Home Improvements	Matt Musselman	Builder	06/01/2008
Nieboer Heating & Cooling, Inc.	Luke Vanderhill	Associate	05/01/1993
Pella Windows & Doors by Horne	Steven J. Stanley	Affiliate	01/01/2012
Pella Windows & Doors by Horne	Michael Ianni	Associate	05/01/1967
Premier Building & Remodeling, Inc.	Ken Simon	Builder	06/01/2008
RWI Finishing	Rob Weatherwax	Builder	06/01/2009
Randall J. Baas Builder LLC	Randall J. Baas	Builder	06/01/2012
Rentalex	Brian Suppes	Associate	06/01/2003
Right-Way Rental, Inc.	Gary VerMeulen	Associate	06/01/2007
Ronald Stowell Drywall, LLC	Ronald Stowell	Associate	05/01/2011
Roodbergen Pools & Spa	Kay Roodbergen	Associate	04/01/2007
Shave Builders, Inc.	Bob Shave	Builder	04/01/1989
Sherriff Goslin Roofing Company	Justin Reynolds	Associate	01/01/1997
Southern Michigan Pool Pros LLC	Dale Traister	BC Assoc.	02/01/2011
Tim Crookston Roofing	Tim Crookston	Builder	06/01/2007
Waterways, LLC	Terry Vroegindewey	Associate	06/01/2007
Willis Law	Shaun P. Willis	Associate	06/01/2005
Woolley Builders	Mark Woolley	BC Builder	04/28/2010

* * *

"Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."

—Theodore Roosevelt

Home Builders, Lumber Dealers See Shortages of Key Building Materials

Home builders and lumber dealers are reporting significant shortages of key home building materials such as lumber and wall board, according to recent surveys by the National Association of Home Builders (NAHB) and the National Lumber and Building Material Dealers Association (NLBMDA).

"Supply constraints are one of the barriers to a more robust recovery," said NAHB Chief Economist David Crowe. "The shortages and price increases reported by both home builders and lumber dealers are particularly concerning given that the current rate of construction is still far below what would be considered normal or necessary to meet underlying demand."

Among builders, the highest incidence of shortages was for oriented strand board (OSB), with 22 percent of builders reporting shortages, followed by wall board (20 percent), framing lumber (18 percent) and plywood (18 percent). The builder results come from special questions added to the monthly survey that serves as the basis for the NAHB/Wells Fargo Housing Market Index (HMI), which is widely viewed as a key indicator of the overall strength of the home building market.

With the exception of wall board, the lumber dealers reported greater shortages of these products than the home builders. Among lumber dealers, 27 to 28 percent reported shortages of OSB and plywood, 36 percent reported shortages of framing lumber and 12 percent reported shortages of wall board. The dealer results come from a special survey of

NLBMDA's members, who operate single or multiple lumber yards and component plants and deal in many of the same products that NAHB members purchase.

Both the builder and lumber dealer surveys asked about shortages of 24 specific building products and materials. For most of the products, the share of builders reporting a shortage was considerably higher in May of 2013 than in 2011 or 2012. The only exceptions were copper wire, vinyl siding, HVAC equipment, insulation and structural insulated panels.

"The shares of reported shortages are not as high now as they were in 2004 or 2005, but the increases since 2012 are quite significant, especially when you take the early stage of the housing recovery into account," said Crowe. "In 2004 and 2005 the home building industry

Continued on Page 13

Member Discounts Available Through NAHB

As a NAHB benefit, members have access to discounts and savings opportunities offered by many top companies. All programs, rates, and prices are subject to change without notice.

For a listing of current discounts and programs, go to www.nahb.com/ma.

When making contact, the companies request that callers identify themselves as members of the National Association of Home Builders to receive their discounts.

For more information about this, please contact Christy Ronaldson at 800-368-5242 x8273 or via e-mail at cronaldson@nahb.org.

Welcome New Members

Ferguson Enterprise, Inc.
First National Bank of Michigan
Lake Michigan Credit Union (Affil)
Precision Glass & Glazing

New Member Apps

The Home Builders Association of Greater Kalamazoo has received the following applications for new members:

Fireplace and Grill Shoppe
Carter Lumber Company

If you know of any reason these companies should not become members, please give Megan a call at (269) 375-4225.



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New-Home Sales Rise 2.1 % in May

Sales of newly built, single-family homes rose for a third consecutive month in May, posting a 2.1 percent gain to a seasonally adjusted annual rate of 476,000 units, according to data released by HUD and the U.S. Census Bureau. This is the fastest sales pace recorded since July 2008.

"Builders are reporting increased demand for new homes as buyers seek to take advantage of historically low mortgage rates while they remain so favorable," observed Rick Judson, chairman of the National Association of Home Builders (NAHB) and a home builder from Charlotte, N.C. "Consumers in markets nationwide are definitely becoming more confident about making a home purchase as firming prices and tighter inventories provide further evidence of the ongoing housing recovery."

"Today's report confirms that the improvement we have been seeing in housing markets over the past year continues to take

place at a gradual and steady pace," said NAHB Senior Economist Robert Denk.

Three out of four regions posted sales gains in May, with double-digit increases of 20.7 percent and 40.7 percent in the Northeast and Midwest, respectively, and a more moderate, 3.6 percent gain in the West. The South posted a 9.0 percent decrease following an unsustainably large gain in the previous month.

The inventory of new homes for sale edged up slightly to 161,000 units in May, which is a 4.1-month supply at the current sales pace.

HBA Office Closed for July 4 Holiday

The Home Builders Association office in Kalamazoo will be closed for the Independence Day holiday on Thursday and Friday, July 4 and 5. The office will re-open on Monday, July 8, with regular business hours.

Advertising Opportunity!

Place an ad in the next Builders' Voice! Only \$100 for a half page and just \$35 for an eighth page ad. Contact Scott McGraw @ smcgraw@hbagk.org if you are interested.

Membership Report

Home Builders Association, as of May 31, 2013.

(NAHB Report) Total Membership: 458

(Builders: 121, Associates: 317, Affiliates: 20)

Previous Annual Reports:

Dec. 31, 2012: 463 Members (118 B, 328 A, 17 Af)

Dec. 31, 2011: 442 Members (115 B, 312 A, 15 Af)

Dec. 31, 2010: 419 Members (121 B, 284 A, 14 Af)

Dec. 31, 2009: 430 Members (140 B, 279 A, 11 Af)

Dec. 31, 2008: 508 Members (162 B, 331 A, 15 Af)

Dec. 31, 2007: 580 Members (200 B, 380 A, 0 Af)

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Michigan's Wetland Program Saved ... For Now

With Senate Bill 163 on its way to Governor Rick Snyder's desk, Michigan's wetland program will be kept out of the clutches of the Environmental Protection Agency, at least for the time being. More than 60 different associations, organizations and businesses, including the Home Builders Association of Michigan, supported Senate Bill 163 and the important reforms it contains.

In the House, the advocacy of State Representative Bruce Rendon (a former president of the state Home Builders Association) played a key role in moving the bill through the Michigan House of Representatives on a bipartisan vote. Bruce was a vocal advocate for keeping the program in Michigan in committee, in caucus and on the floor and his efforts convinced several other representatives to support the measure.

If Senate Bill 163 has not passed, and many environmental organizations opposed the bill, Michigan's wetland program would have been returned to the United States Environmental Protection Agency and the Army Corps of Engineers.

Coupled with the changes from the 2011-

12 legislative session, including the adoption of many federal guidelines and standards into Michigan's program as well as the streamlining of permitting process and an increased use of general and minor permits, Senate Bill 163 makes significant and reasonable alterations to

Michigan's program while staying within the federal requirements for delegated authority.

The ball is now in the EPA's court and the next few months will be spent convincing them that Senate Bill 163 fulfills the state's promise to reform our program to comply with federal law.



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For more information contact Jerry Whitaker from
Whitaker-LaChance Agency at
(269) 274-6159

MIOSHA Warns of Pneumatic Nail Gun Dangers

In February 2013, MIOSHA investigated a fatality that occurred at a residential jobsite where a carpenter was framing a wall and ended up shooting himself in the face with a 3 inch nail from a pneumatic nail gun. The carpenter was in an awkward position and using his non-dominant hand to operate the nail gun. The gun appeared to have “double fired” which knocked the carpenter off balance. The tip of the nail gun contacted his face near the eye area and another nail fired into his head which lodged in his brain. The victim was not wearing eye protection or head protection which may have prevented the nail from entering the victim’s face.

Pneumatic nail gun injuries are very common in the residential construction industry; responsible for nearly 40,000 visits to emergency room each year. Most nail gun injuries occur when the gun is equipped with a contact tip trigger. Contact tip triggers allow the gun to discharge a nail anytime the gun’s nose piece and the trigger are pressed. The user can hold the trigger down and bump fire the gun repeatedly by simply pushing down on the nose piece. Carpenters prefer using contact tip triggers because they are faster. However, these types of triggers also make it much easier for the operator to accidentally shoot themselves or anyone standing close by if the nose piece bumps up against someone or something when the trigger is depressed. Injuries often occur when climbing up and down ladders while having your finger on the trigger.

Nail guns with contact tip triggers are also susceptible to double firing which is the firing of a second unwanted nail that can ricochet off the first nail which can strike and injure anyone working in the proximity.

Full sequential triggers are safer! They force the operator to make two positive actions to fire the nail gun each and every time a nail is fired. The full sequential trigger will only fire a nail when the controls are activated in a certain order. First, the safety contact tip must be pushed into the work piece and then the operator squeezes the trigger to discharge a nail. Both the safety contact tip and the trigger must be released and activated again to fire a second nail. The operator cannot hold the trigger down and bump fire the nail gun. This greatly reduces the amount of unwanted “double fires” of nails.

Most new pneumatic nail guns come equipped with the full sequential trigger. A

contact trip trigger is a separate attachment that can replace the full sequential trigger. Employees must know and follow the safety guidelines provided by the manufacturers of nail guns and wear the appropriate personal protective equipment to prevent injuries.

General Safety Guidelines for Pneumatic Nail Guns

- Review the owner’s manual carefully with all operators.
- Observe each employee demonstrating

Continued on Page 9



Injuries on construction job sites due to pneumatic nail guns are dangerous and sometimes fatal, warns MIOSHA.



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Home Builder Price* **\$30,904**

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\$28,904

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power, tilt, cruise, air condi-
tioning, Eaton locking differ-
ential, power windows/locks,
AM/FM. MSRP \$29,305.



Home Builder Price* **\$26,565**

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lieu of rebates. To qualified buyers. See
store for details. Prices subject
to incentive updates from GM.



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Nail Gun Dangers

Continued from Page 7

safe operating procedures.

- Always wear safety glasses and a hard hat!
- Do not touch the trigger unless firing the tool against a work piece.
- Use extreme caution when using an air tool around other workers.
- Never point the tool at anyone. Treat the tool like a firearm and assume it is loaded.
- Disconnect the air hose before clearing a jam or making adjustments.
- Use manufacturer's specified pressures for the tool.
- Keep your free hand safely out of the way of the tool.
- Secure the hose when working on scaffolding to prevent the tool from falling.

For Additional Information

The National Institute for Occupational Safety and Health (NIOSH) and the Occupational Safety and Health Administration (OSHA) issued a publication titled, "Nail Gun Safety: A Guide for Construction Contractors" to help alert and provide training to avoid hazards when using nail guns. Go to http://www.osha.gov/Publications/NailgunFinal_508_02_optimized.pdf.

For additional training and assistance contact the Consultation Education and Training Division at www.michigan.gov/mioshacnet or call (517) 322-1809.

HBA's Advertising Co-op Gives You On-Line Exposure

Did you know that if you advertise with an HBA member and include the member's HBA logo in your advertisement, you're eligible to have three free months of advertising on the new HBA website? Don't miss your chance to take advantage of this great opportunity to market your company and support a HBA member. For details on this promotion please contact Amanda at (269) 375-4225 or akuchnicki@hbagk.org.



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HBA Board Spotlight:

Troy Cuvelier, Integrated Smart Technologies

Troy Cuvelier Brings Fresh Approach to HBA Board

Troy Cuvelier has over 14 years of experience in the construction industry and is systems designer and president of Integrated Smart Technologies with offices in Kalamazoo and Jackson that serve all of Michigan.

He has been a member of the Home Builders Association since 2010 and is involved in many of the local association's committees and events. In addition to serving on the Board of Directors, he is on the Fast Built Committee, Home Expo Committee, and Membership Committee.

"I feel honored to be part of an association that is full of wonderful people and businesses who volunteer incredible amounts of time and resources to make our HBA and community so great," Troy said.

As with this year's project, Troy has provided materials and labor as donations to Fast Built for the last two years, along with volunteering his time. Likewise, Integrated Smart Technologies will co-sponsor a lunch with Big D's BBQ, as they had for the Fast Built projects in 2011 and 2012.

Troy said there are a number of reasons to why he is sold on being a member of the HBA. "The relationships I've made, the wonderful things learned from others that have lived and worked here for a long time, and staying current with what's going on with local building trends are just a few of the benefits I've received from being a member of this great association," Troy added.

Outside of his active role in the Home Builders Association, Troy's involvement in the community is just as impressive.

He is an active member with the Chamber of Commerce as a Chamber Ambassador, is on the Strategic Planning Committee and Board for The Civic Theatre, and is a member of South West Michigan First's Council 100.

He also assists schools and churches with audio-video and control system needs by partnering them up with clients that are upgrading their systems and have equipment to donate.



Troy Cuvelier

Troy's HBA focus is to always promote continued growth by increasing membership with positive individuals and businesses; serve as an ambassador for members to help ensure they maximize the benefits of being part of the association; and support the HBA's reputation of trust, integrity, advocating for builders/trades, and camaraderie.

Integrated Smart Technologies has had a number of projects that gained recognition that Troy is proud of. "We've been very fortunate to have had projects featured on national and local networks, such as MTV, HDNet, JTV (in Jackson), and WWMT/Channel 3, as well as in magazines, such as Electronic House, CE Pro, Michigan Blue, and others," Troy said.

Troy is a graduate of Ferris State University and holds an MBA from Central Michigan University. He and his wife Amber have four children: Seth, 19; Emelie, 8; Charli, 7; and Mya, 3.

Hard Hat Open

ANNUAL GOLF TOURNAMENT

PINE VIEW GOLF CLUB | MONDAY, JUNE 24, 2013



Hard Hat Open

ANNUAL GOLF TOURNAMENT

PINE VIEW GOLF CLUB | MONDAY, JUNE 24, 2013



Golf Photos by Rob Williams





Builder Track Report – May 2013

County	Jurisdiction	Street	Type	Permit Date	Value	Sq Ft
Allegan	Allegan City	Trowbridge	sgl. fam.	5/16/2013	190,000.00	1640
Allegan	Dorr	142nd Ave.	sgl. fam.	5/23/2013	140,000.00	2448
Allegan	Dorr	Railside Dr.	sgl. fam.	5/28/2013	160,000.00	1542
Allegan	Dorr	21st St.	sgl. fam.	5/17/2013	143,294.00	1760
Allegan	Gun Plain	Bridgeview Dr.	sgl. fam.	5/17/2013	250,000.00	2665
Allegan	Hopkins	16th Ave.	sgl. fam.	5/10/2013	185,000.00	2256
Allegan	Laketown	63rd	sgl. fam.	5/20/2013	208,000.00	3556
Allegan	Laketown	Terravita Way	sgl. fam.	5/15/2013	136,516.00	2244
Allegan	Laketown	Ryan Ridge Trail	sgl. fam.	5/15/2013	100,000.00	
Allegan	Laketown	Terravita Circle	sgl. fam.	5/9/2013	406,200.00	1908
Allegan	Leighton	East Shore Dr.	sgl. fam.	5/8/2013	311,000.00	2774
Allegan	Leighton	Horseshore Lane	sgl. fam.	5/10/2013	110,000.00	2070
Allegan	Leighton	Green Ridge Dr.	sgl. fam.	5/15/2013	269,350.00	1767
Allegan	Leighton	Green Meadow	sgl. fam.	5/10/2013	110,000.00	2070
Allegan	Leighton	Green Ridge	sgl. fam.	5/28/2013	114,000.00	2253
Allegan	Leighton	Leighton Ct.	sgl. fam.	5/10/2013	114,000.00	2442
Allegan	Leighton	Cloverfield Ct.	sgl. fam.	5/21/2013	110,000.00	2070
Allegan	Leighton	Green Meadow Dr.	sgl. fam.	5/22/2013	95,000.00	1906
Allegan	Otsego City	Muriel St.	sgl. fam.	5/1/2013	179,000.00	1876
Allegan	Otsego Township	Goodsell	sgl. fam.	5/29/2013	225,000.00	1600
Allegan	Otsego Township	Mia St.	sgl. fam.	5/1/2013	100,000.00	1200
Allegan	Overisel	47th St.	sgl. fam.	5/23/2013	208,000.00	3129
Allegan	Overisel	138th Ave.	sgl. fam.	5/16/2013	160,000.00	1549
Allegan	Salem	Jack Rabbit Ct.	sgl. fam.	5/20/2013	120,000.00	1414
Allegan	Salem	140th Ave.	sgl. fam.	5/24/2013	130,000.00	2808
Allegan	Salem	142nd Ave.	sgl. fam.	5/8/2013	60,000.00	1568
Allegan	Salem	136th Ave.	sgl. fam.	5/15/2013	115,000.00	1230
Allegan	Saugatuck Township	Maple St.	sgl. fam.	5/28/2013	180,000.00	
Allegan	Saugatuck Township	Keppel Lane	sgl. fam.	5/13/2013	150,000.00	1376
Allegan	Saugatuck Township	Wild Turkey Lane	sgl. fam.	5/9/2013	195,000.00	
Allegan	Wayland City	Wildflower Ct.	sgl. fam.	5/9/2013	243,880.00	2323
Allegan	Wayland Township	2nd St.	sgl. fam.	5/24/2013	160,000.00	1734
Barry	Carlton	West Sisson Rd.	sgl. fam.	5/20/2013	70,000.00	1424
Barry	Orangeville	Fawn Lake Rd.	sgl. fam.	5/14/2013	100,000.00	1248
Barry	Prairieville	Long Point Dr.	sgl. fam.	5/10/2013	120,000.00	676
Barry	Rutland	Big Pine Dr.	sgl. fam.	5/22/2013	120,000.00	1624
Barry	Rutland	North Whitmore Rd.	sgl. fam.	5/8/2013	130,000.00	1190
Barry	Thornapple	108th St.	sgl. fam.	5/3/2013	300,000.00	3472
Barry	Woodland	East Carlton Center Rd.	sgl. fam.	5/6/2013	140,000.00	1216
Barry	Yankee Springs	Rock Dr.	sgl. fam.	5/21/2013	175,000.00	1840
Calhoun	Battle Creek	Abbingtion Circle	sgl. fam.	5/3/2013	288,265.00	
Calhoun	Emmett	Silver Spring Lane	sgl. fam.	5/30/2013	191,485.00	2163
Calhoun	Homer	V Dr.	sgl. fam.	5/6/2013	75,000.00	2880
Cass	Marcellus Township	Cranberry Rd.	sgl. fam.	5/2/2013		
Kalamazoo	Brady	33rd St.	sgl. fam.	5/6/2013	160,000.00	2184

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Data supplied by Builder Track Reports. For current, complete information on housing starts, go to www.buildertrackreports.com for samples, subscription information, and more.

Home Builders, Lumber Dealers See Shortages of Key Building Materials

Continued from Page 4
was producing over 1.8 million new homes a year, while the current rate of new housing starts is still below 1 million.”

With the exception of concrete-related products, a larger share of lumber dealers than builders reported price increases in building materials over the past six months. On average, builders reported a 5.17 percent increase in the materials that go into a house over the past six months. Most lumber dealers reported

that the prices of the products they handle had increased on average by 10 percent or more over the past six months.

“While a nascent housing recovery is underway, as reflected by the modest increase in sales by dealers, it’s clear that the ongoing material shortages and price increases being reported by dealers continue to be a cause for concern as we move into the latter half of 2013,” said Michael O’Brien, NLBMDA president and CEO.

The reported results reflect survey data collected from NAHB builders and NLBMDA dealers during the first half of May; 383 builders and 230 dealers provided responses. For more information or a copy of the complete report covering both surveys, contact Paul Emrath at 800-368-5242 x8449.

* * *

“A bank is a place that will lend you money if you can prove that you don’t need it.”

—Bob Hope

Builder Track Report – May 2013 (Continued)

Continued from Page 12

<u>County</u>	<u>Jurisdiction</u>	<u>Street</u>	<u>Type</u>	<u>Permit Date</u>	<u>Value</u>	<u>Sq Ft</u>
Kalamazoo	Charleston	North 37th St.	sgl. fam.	5/1/2013	113,770.00	1440
Kalamazoo	Comstock	East N Ave.	sgl. fam.	5/3/2013	181,000.00	2250
Kalamazoo	Comstock	Cottagewood Dr.	sgl. fam.	5/23/2013	275,000.00	1875
Kalamazoo	Kalamazoo Township	Long Leaf St.	sgl. fam.	5/16/2013	215,400.00	1792
Kalamazoo	Oshtemo	Hawkins Ct.	sgl. fam.	5/13/2013	235,000.00	
Kalamazoo	Oshtemo	West KL Ave.	sgl. fam.	5/10/2013	480,000.00	3041
Kalamazoo	Oshtemo	Tillingsdale Dr.	sgl. fam.	5/23/2013	236,960.00	2136
Kalamazoo	Pavilion	Greenfield Shores Dr.	sgl. fam.	5/22/2013		
Kalamazoo	Pavilion	QR Ave.	sgl. fam.	5/28/2013		
Kalamazoo	Portage	Gulf Breeze Rd.	sgl. fam.	5/31/2013	213,913.00	
Kalamazoo	Portage	36 Oakland Hills Circle	condo	5/17/2013	482,254.00	
Kalamazoo	Richland	Silverado Lane	sgl. fam.	5/6/2013		
Kalamazoo	Richland	East EF Ave.	sgl. fam.	5/29/2013		
Kalamazoo	Ross	East Gull Lake Dr.	sgl. fam.	5/1/2013	209,366.00	2300
Kalamazoo	Schoolcraft Township	Rustic Lane	sgl. fam.	5/31/2013		
Kalamazoo	Texas	West R Ave.	sgl. fam.	5/23/2013	327,187.00	
Kalamazoo	Texas	Riedell Dr.	sgl. fam.	5/15/2013	320,491.00	
Kalamazoo	Texas	Whippoorwill Dr.	sgl. fam.	5/7/2013	243,547.00	
Kalamazoo	Texas	Petoskey Ave.	sgl. fam.	5/28/2013	236,624.00	
Kalamazoo	Texas	Reisling St.	sgl. fam.	5/28/2013	160,000.00	
Kalamazoo	Texas	Attleberry Ave.	sgl. fam.	5/8/2013	293,752.00	
Kalamazoo	Texas	South Red Pine Circle	sgl. fam.	5/30/2013	268,021.00	
Kalamazoo	Texas	Riesling St.	sgl. fam.	5/28/2013	160,000.00	
Kalamazoo	Texas	Pretty Lake Heights	sgl. fam.	5/21/2013	233,523.00	
Kalamazoo	Vicksburg	Gardner Pond Lane	sgl. fam.	5/16/2013		
Kalamazoo	Vicksburg	Harper Grove Lane	sgl. fam.	5/16/2013		
Kalamazoo	Vicksburg	Notley Field Lane	sgl. fam.	5/6/2013		
Kalamazoo	Vicksburg	Gardner Pond Lane	sgl. fam.	5/6/2013		
Kalamazoo	Vicksburg	Odell Farm Lane	sgl. fam.	5/16/2013		
St. Joseph	Lockport	Pine Trail	sgl. fam.	5/28/2013	56,000.00	1421
Van Buren	Antwerp	62nd Ave.	sgl. fam.	5/30/2013	65,000.00	
Van Buren	Antwerp	Rebecca Dr.	sgl. fam.	5/2/2013	189,635.00	
Van Buren	Antwerp	Chardonay St.	sgl. fam.	5/6/2013	125,000.00	

Data supplied by Builder Track Reports. For current, complete information on housing starts, go to www.buildertrackreports.com for samples, subscription information, and more.

Housing Starts Rise 6.8 Percent in May

Nationwide housing starts rose 6.8 percent to a seasonally adjusted annual rate of 914,000 units in May due primarily to increased production on the multifamily side, according to newly released data from HUD and the U.S. Census Bureau.

"The outlook for housing continues to brighten as builders respond to increased demand for new homes and rental apartments," said National Association of Home Builders (NAHB) Chairman Rick Judson, a home builder from Charlotte, N.C. "While challenges with regard to the cost and availability of building materials, lots and labor are still keeping the pace of improvement in check, both builders and consumers are more confident about their prospects in the current mar-

ketplace."

"Unusually wet weather across much of the country likely dampened the pace of single-family production in May," noted NAHB Chief Economist David Crowe. "Nevertheless, the strength in permit issuance for single-family units -- and stockpiling of permits for future use -- provides further evidence that housing continues on a slow and steady path to recovery."

While single-family housing starts held at a solid but virtually unchanged pace of 599,000 units in May, multifamily production bounced back from an over-correction in the previous month with a 21.6 percent gain to 315,000 units. From a regional perspective, combined starts activity was mixed in

the month, posting gains of 17.8 percent in the South and 5.7 percent in the West and declines of 9.0 percent in the Northeast and 13.7 percent in the Midwest.

Issuance of new building permits declined 3.1 percent to a seasonally adjusted annual rate of 974,000 units in May. This reduction was due entirely to a 10.0 percent decline to 352,000 units on the multifamily side following a spike in that sector's permits in April. Meanwhile, single-family permits edged up 1.3 percent to 622,000 units in May -- their best pace in five years.

Regionally, permits rose 4.0 percent in the Northeast but declined 6.1 percent in the Midwest, 3.3 percent in the South and 3.5 percent in the West in May.



**ENTER YOUR TRUCK!
FRIDAY, AUGUST 16
KALAMAZOO SPEEDWAY**

FRIENDS OF HOUSING PAC

TRUCK PULL 2013

TRUCK PULL INFO

Kalamazoo Speedway
Friday, August 16, 2013
Adults - \$20
Kids - \$5
Crew Pass (6 tickets) - \$100
5:30pm - Pig Roast
6pm - Truck Pull Begins
Food and Beverages included

TRUCK DRIVERS

Truck Driver Entry Fee - \$20

Truck Classes

- #6000 Gas Class Small Block
- #6800 Gas Class Big Block
- Stock Diesel Class
- Modified Street Legal Diesel Class
- Exhibition Class

To enter the Truck Pull, please contact Kristi Thompson at (269) 375-4225 or kthompson@hbagk.org.

SPONSORSHIPS

- ☐ Major Event Sponsor
- ☐ Sled Sponsor
- ☐ Track Sponsor
- ☐ Pig Roast Sponsor
- ☐ Beverage Sponsor
- ☐ Truck Sponsor - \$250

To sponsor the Truck Pull, please contact Kristi Thompson at (269) 375-4225 or kthompson@hbagk.org. All sponsorships must be reserved and paid in full by Friday, August 9, 2013.

Bill Would Ease Regulatory Burdens on Small Businesses, Builders Tell Congress

The National Association of Home Builders (NAHB) today urged Congress to support bipartisan legislation introduced by Reps. Spencer Bachus (R-Ala.), John Barrow (D-Ga.), Tom Graves (R-Ga.), and Jim Matheson (D-Utah) that would ease regulatory burdens on small businesses.

Testifying on behalf of NAHB before the House Judiciary Subcommittee on Regulatory Reform, Commercial and Antitrust Law, Kansas builder Carl Harris said that the Regulatory Flexibility Improvements Act of 2013 (H.R. 2542) is critical to provide regulatory relief to small businesses burdened by my onerous and excessive regulations.

"As a small businessman operating in a highly regulated industry, I know how difficult and costly it can be to comply with scores of government regulations that apply to my day-to-day work," said Harris. "In fact, in my industry, the sum total of regulations imposed by government at all levels account for 25 percent of the final price of a new single-family home. This is particularly important in an industry where margins are so thin and consumer sensitivity to price fluctuations is so acute."

H.R. 2542 requires federal agencies to identify and reduce the costs of regulations on small businesses when determining the economic benefits of a proposed rule. It also gives

small businesses more opportunities to be heard as regulations are written.

Though the Regulatory Flexibility Act already stipulates that federal agencies must consider the effect of their actions on small businesses, Harris noted that too often they circumvent the intent and the letter of a law that is intended to make the regulatory process more cost effective and less burdensome for small businesses.

"To improve federal compliance with the Regulatory Flexibility Act, assure small businesses have a voice in the regulatory process, limit unnecessary regulations and spur job growth, I urge Congress to move quickly on this legislation," said Harris.



Member Appreciation PICNIC

Come to the HBA for our summer picnic! Bring employees, subs, potential members, and family to enjoy the summer weather, fun yard games and delicious food!

5700 W. Michigan Ave., Kalamazoo
Thursday, July 18, 2013
11:30 AM - 1:00 PM

Save *the* Date!





Home Builders Association Battle Creek Chapter

GOLFOUTING13

FRIDAY | AUGUST 23 | CEDAR CREEK GOLF COURSE

Join us for the 2013 Golf Outing of the Home Builders Association Battle Creek Chapter at Cedar Creek Golf Course on Friday, August 23! We will be teeing off at 1:30pm with a 4-player best-ball scramble format followed by dinner and an awards ceremony. If you have any questions, please contact Megan Weller at (269) 375-4225 or mweller@hbagk.org.

SPONSORSHIP OPPORTUNITIES

TEE SPONSOR \$100 Members

Your company's name and logo will appear on one of the tee locations on the golf course.

PUTTING CONTEST \$250 Members

Your company's name and logo will appear at the putting green on the golf course and will be listed as the official sponsor of the Putting Contest for all golfers.

BEVERAGE SPONSOR \$250 Members

Your company's name and logo will appear at the awards area and on the drink tickets distributed to each golfer.

DINNER SPONSOR \$350 Members

Your company's name and logo will appear at the check-in table and the awards area, you will have a table-top at the dinner, and your company's name and logo will be on all of the advertising.

EVENT SPONSOR \$500 Members

Your company's name and logo will appear at the check-in table and the awards area, you will have a table-top at the dinner, and your company's name and logo will be on all of the advertising.

REGISTRATION FORM

Register today at www.BattleCreekHomePage.org, or fill out and fax the form below to (269) 375-6493. All payments for the golf outing must be received by the day of the event.

CEDAR CREEK GOLF COURSE

14000 Renton Road | Battle Creek, MI 49015

FRIDAY, AUGUST 23

1:00pm Golfer Registration
1:30pm Shotgun Start
6:00pm Chicken & Burgers Dinner
6:30pm Door Prizes & Awards Ceremony



**Please Note
Date Change!**

GOLF, CART, & DINNER

\$50/person for members
\$16/person (dinner only)

REGISTRATION

Company _____

Contact Name _____

Phone _____

E-mail _____

Golf Options

☐ Please pair me/us up in a foursome

☐ I have my own foursome

Golfer #1 _____

Golfer #2 _____

Golfer #3 _____

Golfer #4 _____

Sponsorship _____

We wish to donate the following items (raffle items, bag favors for 80 golfers, etc. - please describe):

